



## **COMPANY BACKGROUND**

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### **Overview**

Founded in 1997 by Lambert Arceneaux, Houston-based Allegro Builders is a rapidly growing, privately held, single-family homebuilder that specializes in the development of \$500,000 to \$2 million period-style and custom homes. With revenues doubling every year for the past four years, Allegro constructs distinctive custom and spec homes that blend in and compliment streetscapes while preserving the history and architectural styles of Houston's most established Inner Loop neighborhoods.

### **Company Philosophy**

Allegro's business philosophy focuses primarily on excellence in quality and superior customer service, including providing customers with the convenience of working with a total solution builder. Allegro aligns and integrates its resources and streamlines activities on behalf of its clients with professional service companies, contractors and suppliers. Allegro assists with the coordination of all aspects of building custom and spec homes on its own land or a customer's property.

Allegro builds approximately 20-40 homes each year, further exemplifying their commitment to excellence and attention to the smallest details. To ensure timely completion, Allegro pursues an aggressive scheduling process and walks through each phase of construction with its clients to maintain clear communication and daily diligence. Allegro partners with clients from design to move-in to ensure successful planning, design and creativity throughout a project.

### **The Allegro Team and Relationships**

The company's continued commitment to excellence and quality extends to the Allegro team as well. Allegro's team members, industry experts with decades of combined real estate and custom home construction and development experience, share in the company's vision and philosophy. The staff is passionate about their clients, the homes they build and the integrity of the neighborhoods in which they build.

The same high standards apply to sub-contractors and suppliers as Allegro has established relationships with several of the industry's top contractors and vendors to ensure high-level craftsmanship. To enhance these relationships, Allegro hosts semi-annual vendor conferences.

By acting as a design partner with clients, Allegro helps steer a project from the beginning to completion and streamlines the design process to ensure efficiency and timeliness.



## SERVICES OVERVIEW

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Allegro Builders has become known as “a builder’s builder” throughout the Houston real estate industry based on their passion for excellence from foundation to frame, floors to faucets and wiring to woodwork. Allegro works only with industry experts who share the same principles and use premium materials and craftsmanship to construct their homes.

### **Building Engineering and Materials**

- Foundations are structurally engineered to meet and exceed soil engineering and foundation inspections
- Crawl Space Foundation – a raised floor system constructed of solid, strong lumber
- Exterior of Allegro homes
  - Built from solid, premium materials including brick, stucco, stone and hardi-siding
  - Install 1/2” exterior sheathing to further enhance structural strength
- Interior of Allegro homes - Energy Conservation
  - Tech Shield™ installed at the roof deck to add sun protection
  - Ridge vents and hardi-perforated soffit maximize air ventilation through the roof
  - Low-E double insulated windows provide thermal protection
  - High-efficiency HVAC systems to manage air quality and temperature
- Interior of Allegro homes – Technology
  - All homes smart wired and digitally enabled
  - Ability to integrate the operations of all energy systems and appliances through a computer
  - Install home theatre and speaker wiring in the family room, dining room and two bedrooms
  - Cat5 RG6 homerun circuitry provides ample wiring for today and the future
  - Pre-wired for built-in security systems

### **Architectural Details**

- Custom front doors built by Bison™, Cantera Doors and Durango Doors
- Exterior doors made of mahogany, the best wood to endure Houston’s climatic elements over time
- Porch flooring is not just nailed down but securely glued and screwed into place with sanded railings
- Five step interior painting process
- Highest quality windows and stained glass insets
- Fully extendable cabinet drawer slides with hardware that accents the home’s tradition

- Custom crown molding and cornices and over-scaled baseboards to compliment ceilings
- Total Kohler™ Builder – ensures longevity of faucets, sinks and tubs

### **Professional Partners**

Allegro only partners with vendors who abide by the same high-quality standards, including:

- Bison Building Materials
- BSA Architects
- C & M Excavating
- Cantera Doors
- Creole Design
- Durango Doors
- Greater Houston Builders Association
- Grogan's Windows & Doors
- Heights Lights and Things
- Heights Trading Company
- Houston Builder's Club, Inc.
- Jack Preston Wood Designs
- K&N Builder Supply
- Karen Derr Realty
- Lighting, Inc.
- Lighting Unlimited
- Master Tile
- Newberry Campa Designs
- Page Southerland Page Architects
- Perez Plumbing
- Potosi Painting
- Scholl Forest
- Texas Loan Star, Inc.
- Total Kohler™ Building Program
- Walker Zanger
- Colours of the Rainbow



## FACT SHEET

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### **Corporate Information:**

Allegro Builders  
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Houston, Texas 77008  
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[www.allegrobuilders.com](http://www.allegrobuilders.com)

**Allegro Builders** is a leading homebuilder specializing in the construction of distinctive custom and spec period homes that capture the history and architectural styles of some of Houston's oldest Inner Loop neighborhoods. Allegro provides the advantages of a full-custom builder in developing \$500,000 to \$2 million homes that blend in and complement streetscapes. Renowned for its craftsmanship, quality and elite products, Allegro Builders partners with clients from design to move-in to ensure successful planning, design and creativity throughout the homebuilding cycle.

**Differentiators:** ***The Allegro Advantage*** – The Allegro Advantage summarizes the core beliefs, standards and expertise that apply to every home built by Allegro. Ranging from their team approach and staff of experienced professionals to the personal attention and high quality expectations, Allegro has established a method of homebuilding that ensures a unique design, style and craftsmanship. Developed with customer satisfaction as a key component, the Allegro Advantage symbolizes the company's tireless pursuit to ensure every aspect of the homebuilding experience is as enjoyable as possible for each and every Allegro client.

**Markets:** Allegro currently steers the design direction and builds new homes in Houston's Inner Loop subdivisions, including the Houston Heights, Woodland Heights, Bellaire, Memorial Park, Midtown, Montrose, Museum District, River Oaks, West University and Medical Center areas.

**Management:** Lambert Arceneaux, President and CEO

**Expertise & Growth:** Allegro's staff of industry experts develop relationships with clients throughout a project and listen to their needs. As a result, Allegro's reputation, unique products and customer satisfaction has initiated rapid company growth with revenue doubling every year for the past four years.

**Contact:** Karen Travelstead, General Manager



## **LAMBERT G. ARCENEUX, PRESIDENT AND CEO**

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**“The most fulfilling aspect of my job is seeing the smile on someone’s face when they receive a key to their new home.”**

*Lambert G. Arceneaux*

When Lambert G. Arceneaux launched Allegro Builders in 1997, he was building on a strong foundation of experience and entrepreneurial passion. The Texas native, known for the quality of his craftsmanship, started a remodeling and commercial foundation business after graduating from Sam Houston State University. Lambert grew his business to serve eight states, then settled into his homebuilding career in Houston.

Dreaming of creating homes from the ground up, Lambert started Allegro Builders, headquartered in Houston’s historic Heights neighborhood. Throughout the past seven years, Allegro has grown in size and influence to become a \$15 million company building custom and spec homes in communities throughout the core of Houston.

Lambert has a passion for period-style homes, and focuses on helping maintain the architectural integrity of the neighborhoods in which he builds. A clear philosophy of Lambert’s is that Houston’s Inner Loop communities have identities that should be preserved and strengthened. Allegro Builders was a finalist in several categories for the 2004 Star Awards, including interior design and overall architecture, reflecting the actions Lambert and Allegro take to match their words.

Married to Heidi Arceneaux, and the father of two children, Lambert has learned to balance responsibilities at work with responsibilities at home. “Allegro Builders isn’t Lambert Arceneaux,” he says. “Allegro is a team of highly qualified people who pursue excellence and take personal responsibility for our clients and products. Learning to share responsibilities at work with the whole team has allowed me to spend more time with my family, and give more time to my community.”



## **KAREN TRAVELSTEAD, GENERAL MANAGER**

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**“At Allegro Builders, the combination of our commitment to excellence and team centric approach results in satisfied, happy clients who are proud to showcase their homes. Their gratification symbolizes a true team achievement.”**

*Karen Travelstead*

General Manager of Allegro Builders, Karen Travelstead oversees the company’s day-to-day operations, directing the staff and tracking projects and vendors. Innovative in her management style, Karen’s hands-on approach and industry expertise assist with Allegro’s profitability and efficiency.

With more than twelve years in the home building industry, Karen has widespread knowledge and experience with high-end custom home operations. Her background in acquisitions and development, sales, marketing, operations, and customer service perfectly suit her to guide the various activities of a thriving, fast-paced, creative building environment. Karen specializes in building cohesive relationships and earning the confidence and respect of her clients, colleagues and tradesman.

Prior to joining Allegro Builders, Karen was a Vice President with Lovett Homes in Houston and served concurrently as President of Kirby Title, L.L.C. Additionally, Karen was an escrow officer with two title companies in Houston.

Karen and her husband John have been married for 16 years and enjoy raising their three spoiled dogs in Sugar Land, Texas. Karen loves to travel and experience new things.



## **DAN BEDWELL, PROJECT MANAGER**

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**“Balance and harmony are as important when building a home as they are in building a team. I enjoy each day spent at Allegro with a group of dedicated, resourceful people who are focused on beautifully designed and appointed homes and satisfied clients.”**

*Dan Bedwell*

Project Manager for Allegro Builders, Dan’s “day planner” becomes a veritable bible ruling the construction process of his clients’ custom homes. Dan oversees Allegro’s home building projects, directing the complex interplay of superintendents, contractors and suppliers, scheduling and deadlines, quality control and Allegro’s demand for excellence. Working closely with each client, Dan gives personal attention to their important details.

Mentoring those around him, Dan shares information gathered from his nineteen years of residential construction experience. He tracks and coordinates all phases of construction, from design conception through the first turn of the homeowner’s new key. Dan implements production sequences and designs policies and procedures to insure high production and quality standards are achieved. Additionally, Dan conducts semi-annual training sessions for all vendors working with Allegro.

Prior to joining Allegro Builders, Dan served in executive positions with several custom homebuilders, including McVaugh Custom Homes, Lovett Homes and Barron Builders. Bedwell is a firm believer in continuing education, with certifications from national home building associations and training organizations. Early in his career, Dan was plant manager for Storer Communications.

Bedwell and his wife MaryBeth have been married for 32 years, with two sons and hundreds of “nephews” via his lifelong investment in the Boy Scouts of America. Both of his sons are Eagle Scouts. The Bedwell family resides in Houston, TX.



## **JEREMY MCFARLAND, ARCHITECTURAL DESIGNER – DESIGN BUILD DIVISION**

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**“There is nothing better than designing a house that is memorable, satisfying, and the culmination of a collaborative team effort between the home owner, architect, and builder. My overriding design philosophy for Allegro’s new Design Build Division is that livability should be the primary motivator. I advocate a process where design begins inside with a family’s lifestyle and the exterior forms then follow to create a place an owner happily can call ‘home’.”**

*Jeremy McFarland*

As an architectural designer, Jeremy McFarland oversees Allegro Builders’ recently created Design Build Division and directs all in-house design for Allegro clients.

Working closely with each client to create their own personal home, Jeremy’s passion and design expertise make him an integral part of the team as he transforms client expectations and visions into built reality.

With more than eight years in the commercial and residential design industry, Jeremy has worked on projects in various industries including the Memorial Hermann-HBU Wellness Center, Houston Community College-Pin Oak Center, Exxon Mobile Upstream Research Company, Allegro Lofts, Buffalo Lofts and several others.

Prior to joining Allegro, Jeremy spent nearly seven years with the highly reputable commercial architecture firm Page Southerland Page, leaving the firm as a project manager where his responsibilities ranged from design to project management.

Jeremy received his bachelor’s degree from Texas A&M University in 1996 and a Master of Architecture from Arizona State University in 1998. He and his wife Amy enjoy raising their two children in Spring, Texas, where they remain active members of WoodsEdge Community Church.